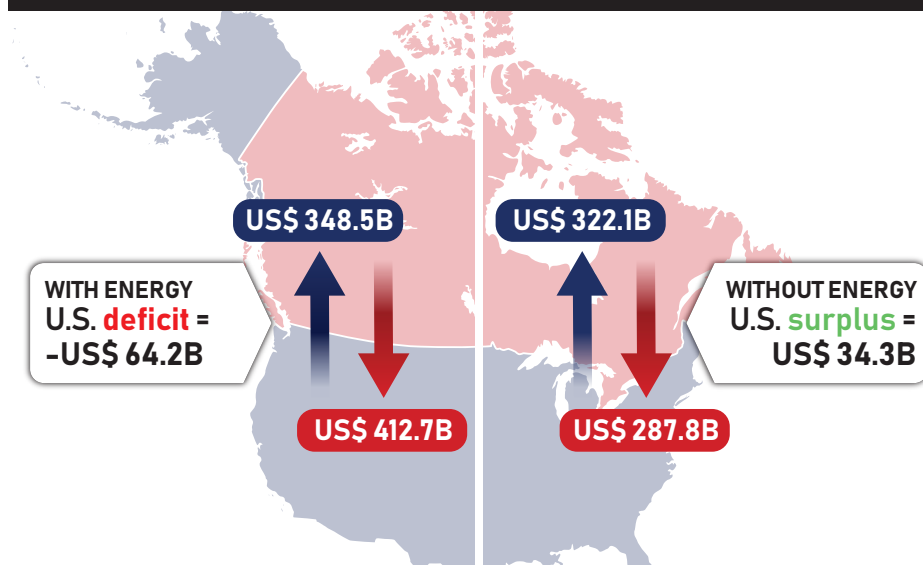
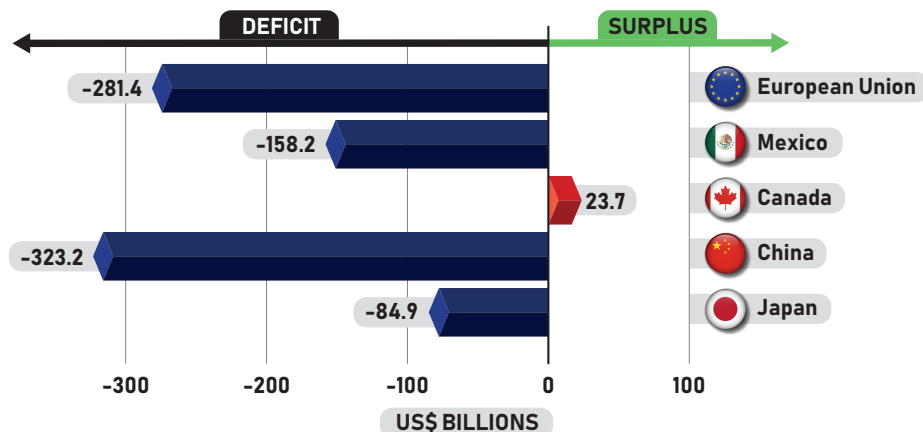


U.S. - CANADA TRADE BALANCES

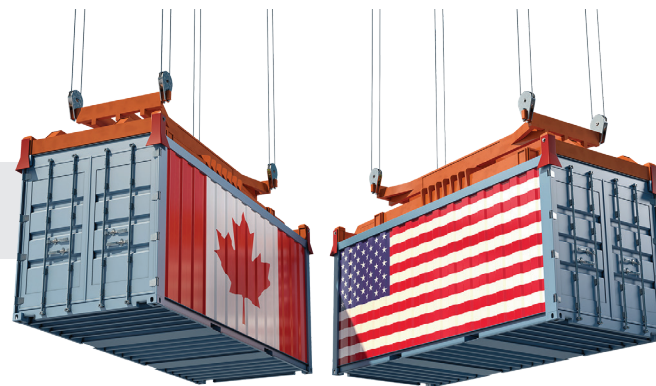
U.S. - Canada Trade in Merchandise (2024)



U.S. Trade Balances in Manufacturing (2024)



Note: "Manufacturing" corresponds to NAICS 31, 32 and 33
Data: U.S. Department of Commerce, Bureau of Economic Analysis. Bureau of Census
Source: Office of the Chief Economist, Global Affairs Canada



Canada

What the U.S. Department of Commerce numbers say

- ▶ In 2024, The U.S. merchandise trade deficit with Canada was US\$ 64.2 billion (B) and **entirely driven by energy products**.
 - Trade in energy represents a U.S. trade deficit of US\$ 98.5B in 2024.
 - **Excluding energy**, the U.S. has had a merchandise **trade surplus** with Canada since 2007 and standing at US\$ 34.3B in 2024.
- ▶ In contrast, the U.S. has had a **surplus for manufacturing** since 2007, standing at US\$ 23.7B in 2024.
 - Canada was **the only top 5 trade partner** with whom the U.S. ran a trade surplus in manufacturing.
- ▶ **Canadian natural resources fuel American manufacturing** of products stamped "Made in the USA" by American workers.
- ▶ The U.S. has had a **services trade surplus** with Canada for more than the last two decades. This surplus stood at US\$ 31.7B in 2023.

Key takeaways

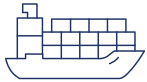
- ▶ In 2024, the U.S. trade deficit with Canada (US\$ 64.2B) was significantly smaller than those with China (US\$ 295.4B) and Mexico (US\$ 171.8B).
- ▶ The U.S.-Canada trade deficit was balanced by **an important surplus in foreign direct investment (US\$ 220.1B)** in 2023: Canada's investment in the U.S. (US\$ 671.7B) significantly exceeded U.S. investment in Canada (US\$ 451.6B).
- ▶ **Canada-U.S. trade makes U.S. industry stronger** and more globally competitive. Canada sells inputs to the U.S. that it **turns into higher-valued "Made in the USA" goods** to export abroad. The U.S. does not give anything for free by trading with Canada.



CANADA MATTERS FOR THE U.S.

Canada buying from the U.S. & investing in the U.S.

U.S. Exports to
Canada, 2024



US\$ 348.5 Billion

Exports 16.9%
of total

**Rank
1**

Merchandise exports
to individual countries.

Canadian
Investment, 2023



US\$ 671.7 Billion

In USA 12.5%
of total

**Rank
2**

Foreign direct
investment position on a
historical-cost basis.

Top 10 U.S. Merchandise Exports to Canada, 2024

Product Group	Export Value (Billion US\$)
Automotives	\$53.7
Machinery	\$51.3
Electronics	\$28.3
Energy	\$26.4
Plastics	\$15.1
Precision Instruments	\$10.8
Aircraft	\$8.3
Precious Stones & Metals	\$7.5
Pharmaceuticals	\$6.8
Iron & Steel Products	\$6.7

Top 10 U.S. Merchandise Imports from Canada, 2024

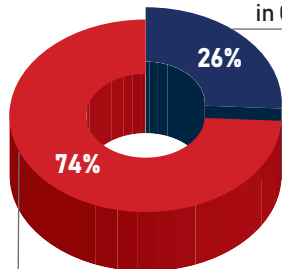
Product Group	Import Value (Billion US\$)
Energy	\$124.9
Automotives	\$50.4
Machinery	\$30.1
Plastics	\$14.0
Aluminum	\$11.4
Electronics	\$11.2
Wood	\$11.1
Precious Stones & Metals	\$10.1
Aircraft	\$9.2
Iron & Steel	\$7.6

Canada - U.S. Trade Facts

- ▶ Canada and the U.S. share the largest bilateral trading relationship in the world.
- ▶ Nearly US\$ 2.5 billion worth of goods and services crosses the Can-U.S. border each day.
- ▶ Canada and the U.S. traded almost US\$ 1 trillion in goods & services in 2023, representing 13.3% of total U.S. trade.
- ▶ 8 million U.S. jobs are tied to trade with Canada.
- ▶ The U.S. sells more to Canada than to any other country.

U.S. goods imports from Canada produced by U.S. affiliates, 2022

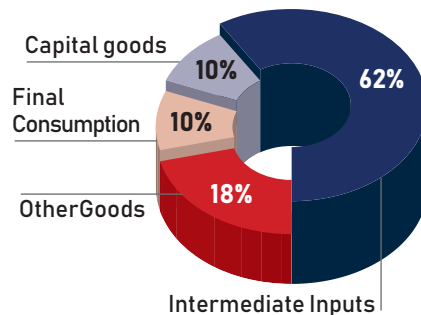
U.S. imports from U.S. companies
in Canada



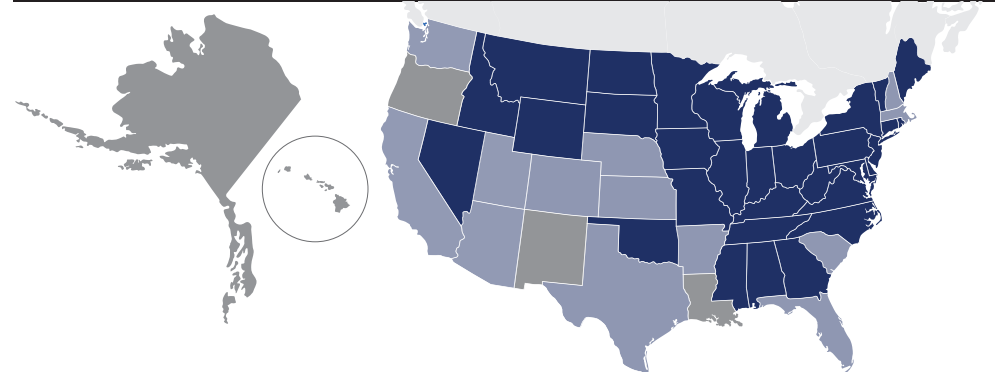
Other U.S. goods imports
from Canada

U.S. imports from Canada by product use, 2024

Over 70% of U.S. imports
from Canada are used in the
manufacture of other goods.



States with Canada as their top export market, 2024



32 states have Canada
as their top export market.

Canada is the state's
#1 export market

Canada is the state's
#2 or #3 export market